

Profitable Auto Repair Center & Real Estate

Erie County, NY

Seller Financing Available



Business Listed By:
Art Blumenthal
(<http://www.bizbuysell.com/business-broker/art-blumenthal/art-blumenthal-llc/7949/>)

Art Blumenthal, LLC
610-722-5636

Asking Price: **\$940,000**

Cash Flow: **\$242,000**

Gross Revenue:	\$743,000
EBITDA:	N/A
FF&E:	N/A
Inventory:	\$15,000*
Real Estate:	\$625,000
Established:	1981

*not included in asking price.

Business Description

One of 100+ Auto Service Businesses Offered by Art Blumenthal

Are you looking for an amazing opportunity to purchase an AAA certified independent auto repair center with annual sales that have averaged \$785,000 for the past six years? This turnkey package includes valuable real estate on one of the most highly traveled corners in the county. The Business achieved \$242,000 in cash flow in 2016, affording an owner/operator an excellent salary after debt service on the Business and real estate. The Business is well established with over 36 years of goodwill, an excellent reputation for honesty, outstanding customer service and positive Internet reviews.

The Business comes complete with the state-of-the-art equipment required to run a domestic and import auto repair business, including brakes, oil change, engine performance, electrical, steering and suspension, starting and charging, heating and cooling, tires and alignment. The 4,250 square foot building has 6 service bays & 5 lifts, with room for parts storage, a customer reception area and plenty of parking. Experienced Service Advisor, Shop Foreman and ASE certified master technicians will support an entrepreneurial new owner who wishes to further grow the business. The Seller will provide extensive training and support during the transition period.

The Asking Price for this profitable Business is \$315,000 plus \$15,000 in inventory. The real estate is for sale for \$625,000. The Business and real estate package is pre-qualified for 85% Bank/SBA financing for 25 years at 5.25%. The Sellers are motivated to retire after building a successful business over the past 36 years. With a great reputation for quality, convenience

and trusted service, this Business offers a Buyer a unique opportunity to control your own destiny and realize your dreams of owning a respected business in the community.

Attached Documents

 Buyer Form and Confident... (<http://images.bizbuysell.com/shared/listings/135/1356497/26e7138b-4fa6-4467-84ad-b0678701dd25.pdf>)

Detailed Information

Inventory:	Not included in asking price
Real Estate:	Owned Included in asking price
Building SF:	625,000
Employees:	4
Facilities:	Well organized 4,250 square foot building with 6 service bays & 5 lifts, parts storage areas, customer reception area and 22 parking spaces. Fully equipped for a wide range of domestic and import automotive repairs and preventive maintenance.
Competition:	Honest, personalized service has enabled the business to gain new customers while retaining its long term loyal clientele.
Growth & Expansion:	Local owner/operator could grow the business with expanded hours, advertising and soliciting fleet accounts.
Financing:	Pre-qualified for 85% bank/SBA financing for 25 years
Support & Training:	Seller will provide a minimum of 2 weeks of training at 30 hours/week and additional telephone support to ensure a smooth transition. With Seller training and an experienced crew, no prior automotive background is required.
Reason for Selling:	Long term Owners wish to retire.
Business Website:	http://www.art-blumenthal.com (http://www.art-blumenthal.com)

Contact Art Blumenthal at 610-722-5636 for additional information
Click here for a nationwide listing of auto repair and tire business opportunities.