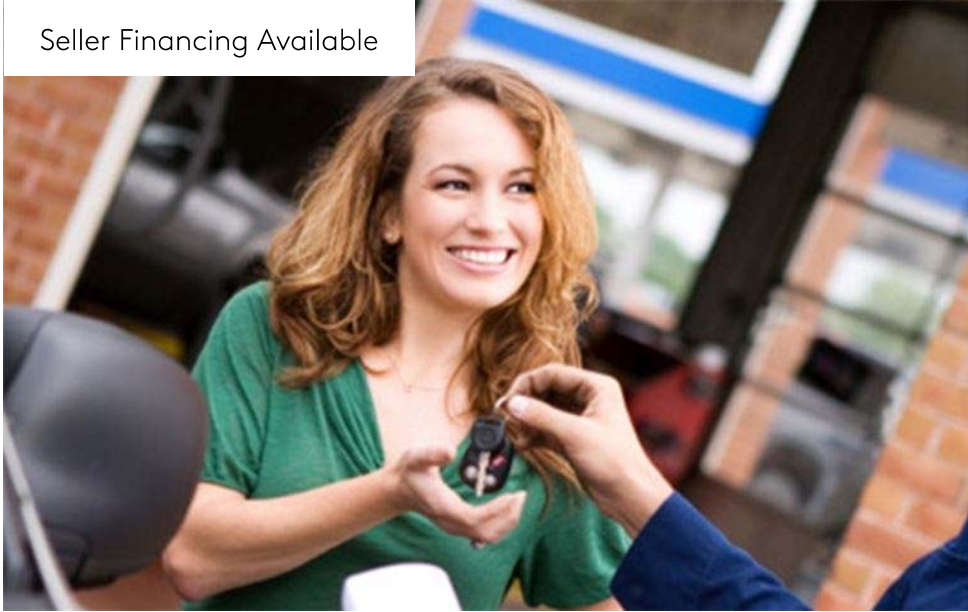


# Auto Repair Center – Huge \$425,000 Cash Flow!

Middlesex County, MA

Seller Financing Available



Business  
Listed By:  
Art

Blumenthal  
(<http://www.bizbuysell.com/business-broker/art-blumenthal/art-blumenthal-llc/7949/>)  
Art Blumenthal, LLC  
610-722-5636

**Asking Price:** **\$875,000**

**Cash Flow:** **\$426,000**

Gross Revenue: \$2,716,000

EBITDA: N/A

FF&E: N/A

Inventory: \$20,000\*

Established: N/A

\*not included in asking price.

## Business Description

**One of 100+ Auto Service Businesses Offered by Art Blumenthal**

Are you looking for an amazing opportunity to purchase an independent auto repair center with annual sales that have averaged over \$2,540,000 the past three years and grew to \$2,715,000 in 2016. This highly profitable business has generated a three-year average of \$491,000 in cash flow for an active owner/operator, affording a lucrative salary after debt service. The Business is located in the MetroWest area

of suburban Boston and is well established with over 50 years of goodwill, excellent reputation for customer service and a loyal clientele. A sizable fleet and wholesale operation has contributed significantly to the growth and financial stability of the enterprise.

This AAA certified facility comes complete with the state-of-the-art equipment required to run a domestic and import auto repair business, including brakes, transmissions, oil change, engine performance, steering and suspension, starting and charging, and heating and cooling. The 7,500 square foot building has eight service bays and lifts, with room for parts storage, a customer reception area, private 2nd floor offices and plenty of outside parking. Experienced, long term team of Service Manager, Service Advisor, Shop Foreman and Technicians are trained to work independently and will support an entrepreneurial new owner who wishes to further grow the business. The Business has excellent Internet reviews and an A+ rating with BBB. The Seller will provide extensive training and support during the transition period.

The Asking Price for this highly profitable Business is \$875,000, plus \$20,000 in inventory. The Business is pre-qualified for 75% Bank/SBA financing for 10 years. For a qualified Buyer who makes a solid offer, the Seller may also consider providing up to \$135,000 in supplemental financing, thereby lowering the down payment on the purchase to only \$95,000.

The 2nd generation owner wishes to retire after successfully growing the family business. With a great reputation for quality, convenience and trusted service, this Business offers a Buyer a unique opportunity to control your own destiny and realize your dreams of owning a highly respected business in the community.

## **Detailed Information**

**Inventory:** Not included in asking price

- Employees:** 8
- Facilities:** Attractive and well organized 7,500 square foot building with 8 service bays and lifts, parts storage areas, customer reception area, private offices and large parking lot. Fully equipped for a wide range of domestic and import automotive repairs, preventive maintenance and diagnosis. The Seller owns the building and will provide the Buyer with a long term lease at an attractive rent, with an option to purchase the property at fair market value.
- Ad#:1417366**
- Competition:** Honest, personalized service has enabled the business to gain new customers while retaining its long term loyal clientele.
- Growth & Expansion:** Local owner/operator could grow the business by further expanded services and the fleet and wholesale operation.
- Financing:** Qualifies for Bank/SBA financing.
- Support & Training:** Seller will provide a minimum of 3 weeks of training at 30 hours/week and additional telephone support to ensure a smooth transition. With Seller training and an experienced crew, no prior automotive background is required.
- Reason for Selling:** Long term Owner wishes to retire.
- Business Website:** <http://www.art-blumenthal.com>  
(<http://www.art-blumenthal.com>)

Contact Art Blumenthal at 610-722-5636 for additional information.  
Click here for a nationwide listing of auto repair and tire business opportunities.