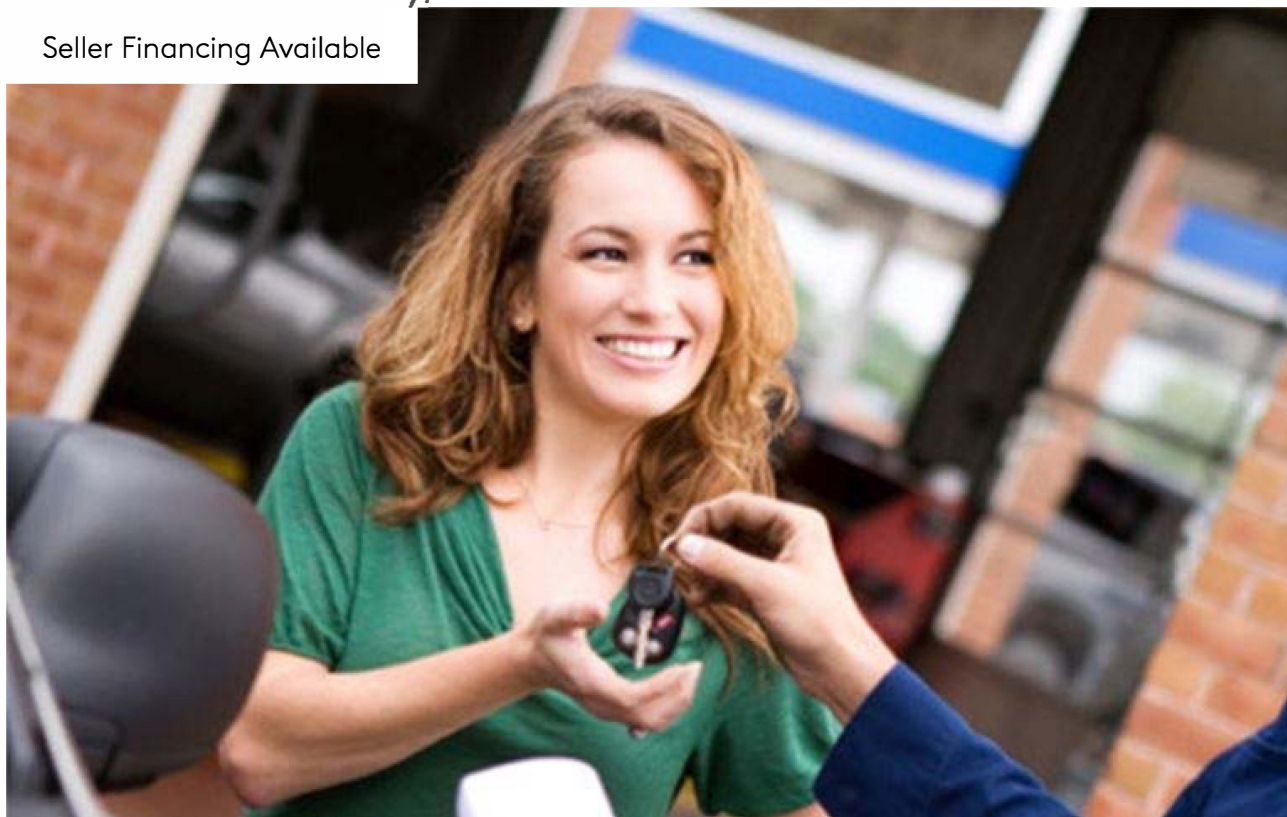


Auto Repair Center – Huge \$451,400 Cash Flow!

New London County, CT

Seller Financing Available



Business Listed By:
Art Blumenthal
(/business-broker/art-
blumenthal/art-
blumenthal-llc/7949/)

Art Blumenthal, LLC

610-722-5636

Asking Price: **\$1,200,000** Cash Flow: **\$451,400**

Gross Revenue: **\$1,731,400** Inventory: **\$125,000***

EBITDA: **N/A** Established: **1997**

FF&E: **N/A**

*not included in asking price.

Business Description

One of 100+ Auto Service Businesses Offered by Art Blumenthal

Are you looking for an amazing opportunity to purchase an independent auto repair center with 2017 sales of \$1,731,400, and average sales of \$1,838,464 over the past four years? This highly profitable business generated \$451,400 in cash flow in 2017, with a four-year average of \$443,000 in cash flow for an active owner/operator, affording a lucrative salary after debt service. The Business is located in New London County, with convenient access to I-95, and is well established with over 20 years of goodwill, excellent reputation for honesty and customer service and a loyal clientele. While focused primarily on auto service and tire sales, the large lot and building also enable CT Emissions Testing and the sale of pre-owned vehicles, both of which have contributed to the financial stability of the enterprise.

The facility comes complete with the state-of-the-art equipment required to run a domestic and import auto repair business, including brakes, oil change, engine performance, steering and suspension, starting and charging, and heating and cooling. The 9,750 square foot building has twelve service bays and five lifts, with substantial room for parts/tires storage, a customer reception area, a private office and over 80 outside parking spaces. An experienced term team of Sales Associates, Shop Foreman and Technicians are trained to work independently and will support an entrepreneurial new owner who wishes to further grow the business. The Business has an A+ rating with BBB. The owners will provide extensive training and support during the transition period.

The Asking Price for this highly profitable Business is \$1,200,000, plus inventory. The Business is pre-qualified for 85% Bank/SBA financing for 10 years. For a qualified Buyer who makes a solid offer, the Seller may also consider providing up to \$65,000 in supplemental financing, thereby lowering the down payment

on the purchase to about \$140,000.

The husband and wife owners wish to retire after successfully growing the family business. With a great reputation for quality, convenience and trusted service, this Business offers a Buyer a unique opportunity to control your own destiny and realize your dreams of owning a highly respected business in a desirable New England community.

Attached Documents

 Buyer Form and Confident... (<https://images.bizbuysell.com/shared/listings/144/1445630/7fe2e8c9-7073-4055-91f9-278f5d60e94f.pdf>)

Detailed Information

- Inventory:** Not included in asking price
- Employees:** 9
- Facilities:** Attractive and well organized 9,750 square foot building with twelve service bays and five lifts, parts storage areas, customer reception area, private office and large parking lot. Fully equipped for a wide range of domestic and import automotive repairs, preventive maintenance, diagnosis and CT Emissions. The Seller owns the building and will provide the Buyer with a long term lease at an attractive rent, with an option to purchase the property at fair market value.
- Competition:** Honest, personalized service has enabled the business to gain new customers while retaining its long term loyal clientele.
- Growth & Expansion:** Local owner/operator could grow the business by further expanded services and hours, and further promoting the CT Emissions and sale of pre-owned vehicles.

- Financing:** Qualifies for Bank/SBA financing.
- Support & Training:** Seller will provide a minimum of 3 weeks of training at 30 hours/week and additional telephone support to ensure a smooth transition. With Seller training and an experienced crew, no prior automotive background is required.
- Reason for Selling:** Long term Owners wish to retire.
- Business Website:** <http://www.art-blumenthal.com> (<http://www.art-blumenthal.com>)

Contact Art Blumenthal at 610-722-5636 for additional information
[Click here](#) for a nationwide listing of auto repair and tire business opportunities.