

# Profitable Auto Repair – Western MA – Price Reduced!

## Hampden County, MA

Seller Financing Available



Asking Price:	<b>\$495,000</b>	EBITDA:	<b>N/A</b>	Real Estate:	<b>\$525,000*</b>
Gross Income:	<b>\$945,400</b>	FF&E:	<b>N/A</b>	Established:	<b>1976</b>
Cash Flow:	<b>\$211,000</b>	Inventory:	<b>\$10,000*</b>	Employees:	<b>5</b>

\*not included in asking price.

## Business Description

### One of 500+ Auto Service Businesses Offered by Art Blumenthal

Are you looking for an amazing opportunity to purchase an independent auto repair and inspection center with annual sales that have averaged over \$965,000 for the past five years? This profitable business generates over \$210,000 in cash flow, affording an owner/operator an outstanding salary after debt service. Located on a busy intersection in a desirable Hampden County community, the Business is well established with nearly 40 years of goodwill, excellent reputation for customer service and a loyal clientele. The Business comes complete with well maintained equipment for a full service auto repair business, including brakes, lube-oil-filter, engine repair and diagnosis, steering and suspension, starting and charging, heating and cooling, and tires. The 4,800 square foot shop has 9 service bays (8 lifts), with room for storage, parking for 50 cars, and a customer waiting area. Technicians with over 75 years of combined experience and a dedicated Assistant Manager with 37 years of service at this location will support an entrepreneurial new owner who wishes to further grow the business. The Seller will provide training and support during the transition period. The Seller has recently reduced the asking price for the business assets to \$495,000, plus \$10,000 in inventory. The Seller owns the real estate and will sell it to a Buyer for \$525,000 additional. The Business will offer to transfer its MA Used Car License, which provides a Buyer with an excellent source of additional revenue. The Business and the real estate purchase qualify for fixed rate Bank/SBA financing, so this turnkey package can be purchased by a qualified Buyer with a reasonable down payment and affordable monthly

payments. The Seller wishes to retire after nearly four decades of building a successful business. All 5 Star Internet reviews are testimony to a great reputation for quality, convenience, fair pricing and trusted service. This Business offers a Buyer a unique opportunity to control your own destiny and realize your dreams of owning a respected business in a stable Western MA community.

## Attached Documents

[NDA](#)

## Detailed Information

<b>Inventory:</b>	Not included in asking price
<b>Real Estate:</b>	Not included in asking price
<b>Facilities:</b>	Attractive 4,800 square foot building with 9 service bays (8 lifts), and storage areas, huge parking lot and cozy customer waiting area. Fully equipped for a wide range of automotive repairs, diagnostics, preventive maintenance and tire service.
<b>Competition:</b>	Excellent word of mouth advertising and 5 Star Internet reviews have enabled the business to gain new customers while retaining its long term loyal clientele.
<b>Growth &amp; Expansion:</b>	Local owner/operator could grow the business by accepting credit cards, opening on Saturday, expanding advertising, promoting the sale of pre-owned cars and expanding the fleet business.
<b>Financing:</b>	Qualifies for Bank/SBA financing.
<b>Support &amp; Training:</b>	Seller will provide a minimum of two weeks training and additional telephone support to ensure a smooth transition. With Seller training, an experienced Technician crew and a seasoned Assistant Manager with personal relationships with the customers, no prior automotive background is required.
<b>Reason for Selling:</b>	Long term Owner wishes to retire.
<b>Business Website:</b>	<a href="http://www.art-blumenthal.com">http://www.art-blumenthal.com</a>

Ad#: 1225616



## Business Listed By:

[Art Blumenthal](#)

Art Blumenthal, LLC

610-722-5636

Contact Art Blumenthal at 610-722-5636 for additional information  
Click here for a nationwide listing of auto repair and tire business opportunities.